

# Raising capital for your company

Global Women's Network  
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Chair, NZVCA



# NZVIF launched in 2002



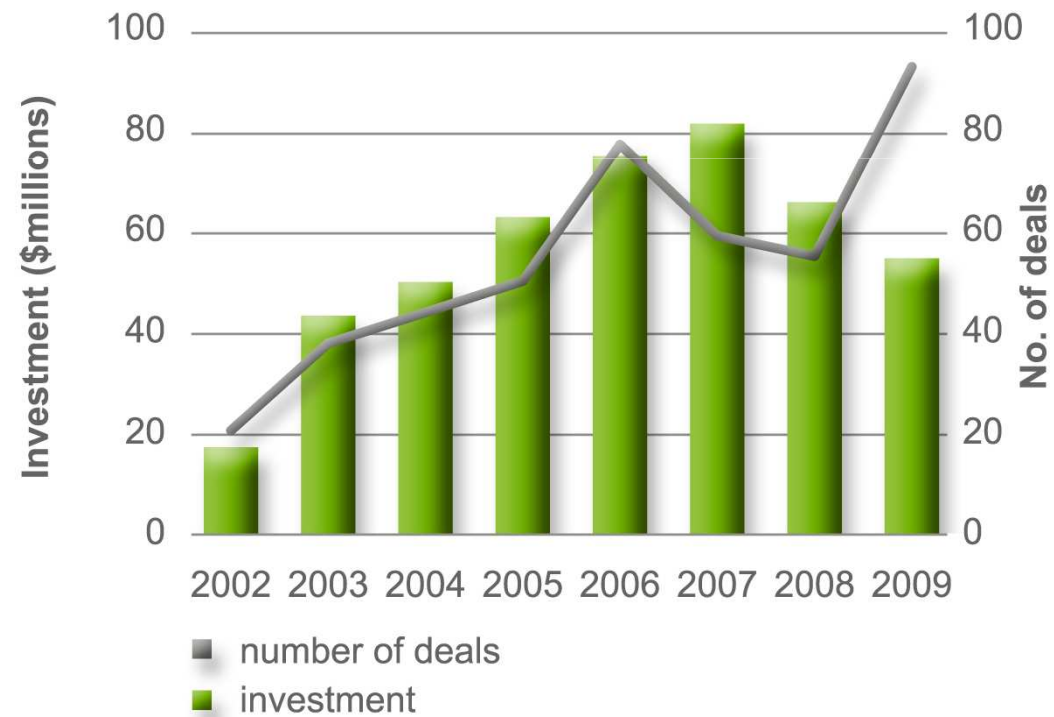


# NZVIF investment

- Two investment funds:
  - **NZ\$200m** venture capital fund of funds
  - **\$40m** angel investment fund
- Equity investment, alongside private investors, 1:1 or 1:2
- NZ companies, seed through to expansion stage, global aspirations

# VC Investment

- \$50m of angel investment in 2009



SCIF Partners



VC Fund Managers



Portfolio Companies



Portfolio Companies



**Former investee companies (buy-outs, exits, no longer active)**  
Binder, Blackhawk Tracking Systems and Databrake.

**Former investee companies (buy-outs, exits, no longer active):**  
Harmonic, Protemix, Advanced Nano Imaging, Argent Networks, Espion, Pacific Aerospace Corp, Compudigm Int'l, Ectus and Geosmart.

**Where are you?**





## How to?

- Taking your company global will be costly
- Access local capital and expertise, “make your mistakes” at home is a viable strategy
- Angel investors are a good source of start-up capital and expertise
- Find investment partners with global experience in same or similar sectors/markets
- Consider establishing an “international advisory board”
- Get help with your business case
- Tap into local support infrastructure/networks



- [www.nzvca.co.nz](http://www.nzvca.co.nz)
- [www.nzvif.co.nz](http://www.nzvif.co.nz)
  - For information regarding the Venture Capital Fund please email: [aaron.tregaskis@nzvif.co.nz](mailto:aaron.tregaskis@nzvif.co.nz)
  - For information regarding the Seed Co-investment Fund please email: [chris.twiss@nzvif.co.nz](mailto:chris.twiss@nzvif.co.nz)